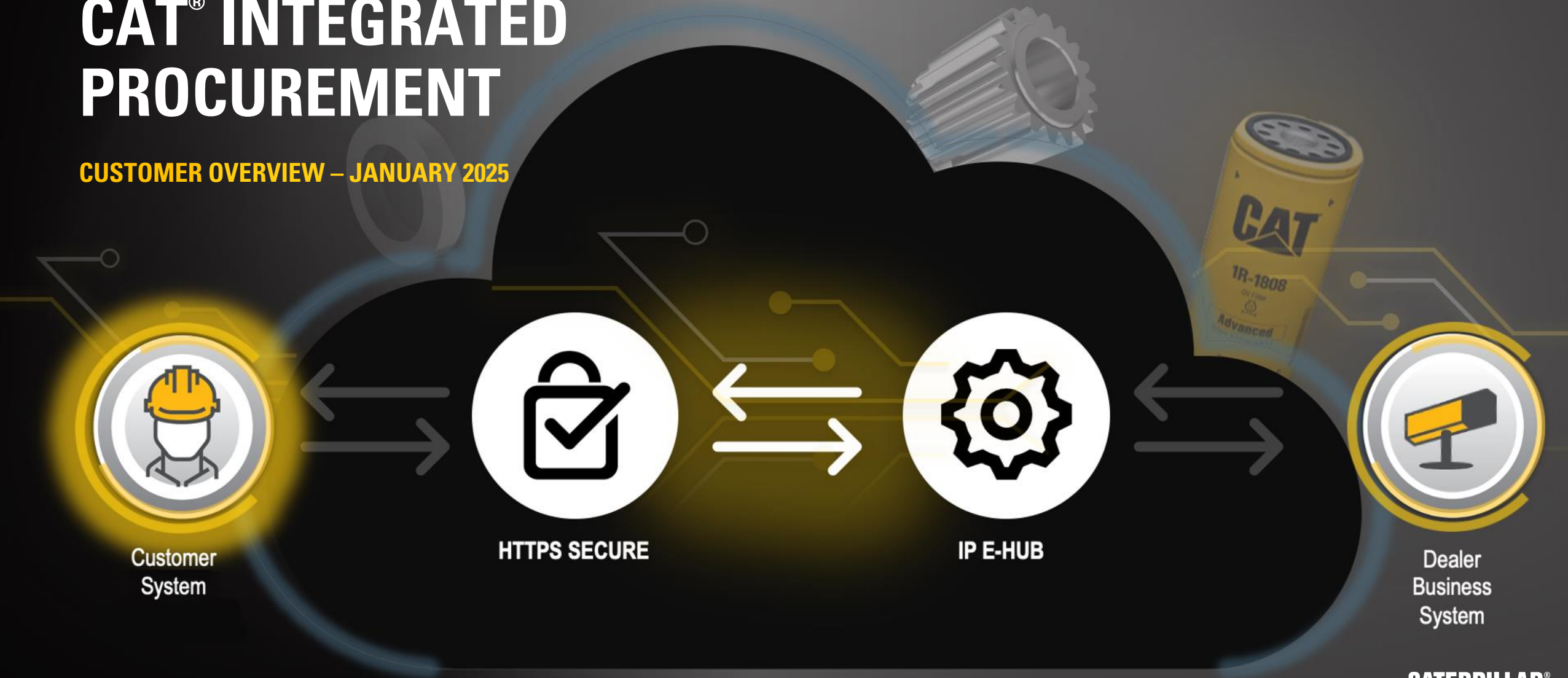
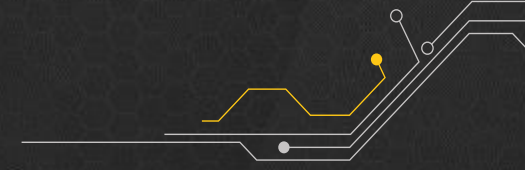


CAT® INTEGRATED PROCUREMENT

CUSTOMER OVERVIEW – JANUARY 2025



DEALER PRESENTATION INSTRUCTIONS



IMPORTANT: PLEASE REMOVE THIS SLIDE BEFORE SHARING THIS PRESENTATION WITH A CUSTOMER.

When engaging with a customer regarding Cat® Integrated Procurement, please ensure your customer meets the following characteristics:

- High volume of part orders with you.
- Desire to reduce operational costs related to parts ordering, PO reconciliation, invoice reconciliation and payment, and core management.
- Support Direct Connection or Third-Party Marketplace ERP with part inventory management, accounts payable, and/or core management.
- Customer-based business system with ability to send and receive Internet documents, specifically, XML and HTTPS.

CAT® INTEGRATED PROCUREMENT

WHAT IS CAT INTEGRATED PROCUREMENT?

Cat Integrated Procurement, or Cat IP, streamlines parts requisitioning, ordering, and invoicing by connecting your business or procurement system to the Cat Dealer system.

There is no service fee from Caterpillar.



THIS CUSTOMIZABLE SOLUTION ALLOWS FOR EASY TO USE...

**SUPPLIER
HOSTED CATALOG
"PUNCHOUT"**

**PURCHASE
ORDERS**

**ELECTRONIC
INVOICES**

**PRICE AND
AVAILABILITY
INQUIRY**

**PARTS CATALOG
UPDATE**

WHY CONSIDER CAT IP?



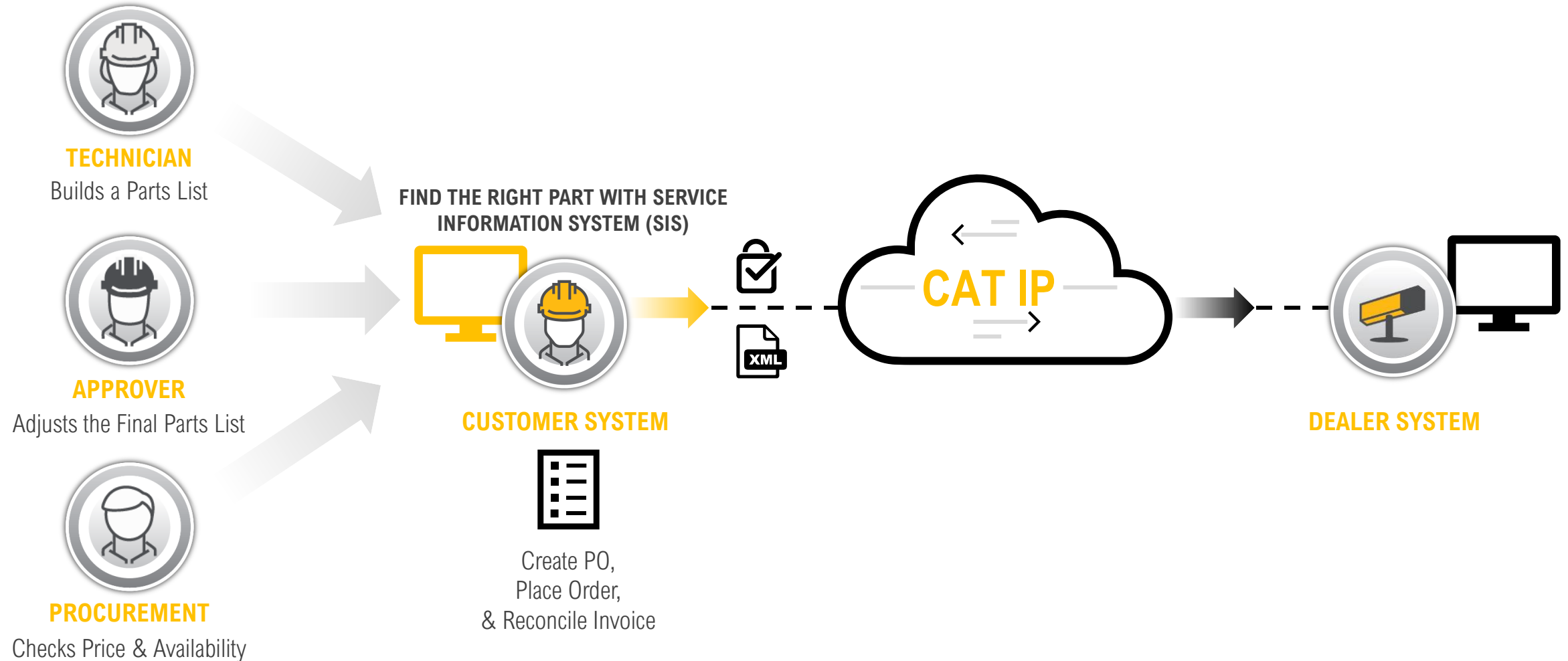
DO YOU EXPERIENCE...

- ☐ a high volume of orders?
 - ☐ a high volume of repeat orders?
 - ☐ a high volume of returns?
 - ☐ excessive time placing orders?
 - ☐ duplicate order entry?
-

DO YOU NEED...

- ☐ accurate real time part information?
- ☐ customized & automated process?
- ☐ control & visibility of spending?

HOW DOES IT WORK?



HOW DOES IT SAVE TIME AND MONEY?

✓ RELIABLE ✓ SEAMLESS ✓ HELPFUL ✓ CUSTOMIZABLE



DELIVERING AN EXPERIENCE THAT MEETS YOUR PARTS NEEDS...



HOW CAN WE GET STARTED?



1

ENSURE MINIMAL BUSINESS SYSTEM REQUIREMENTS ARE MET...

- ✓ Send XML documents
- ✓ Send/Receive HTTPS Data Exchange

2

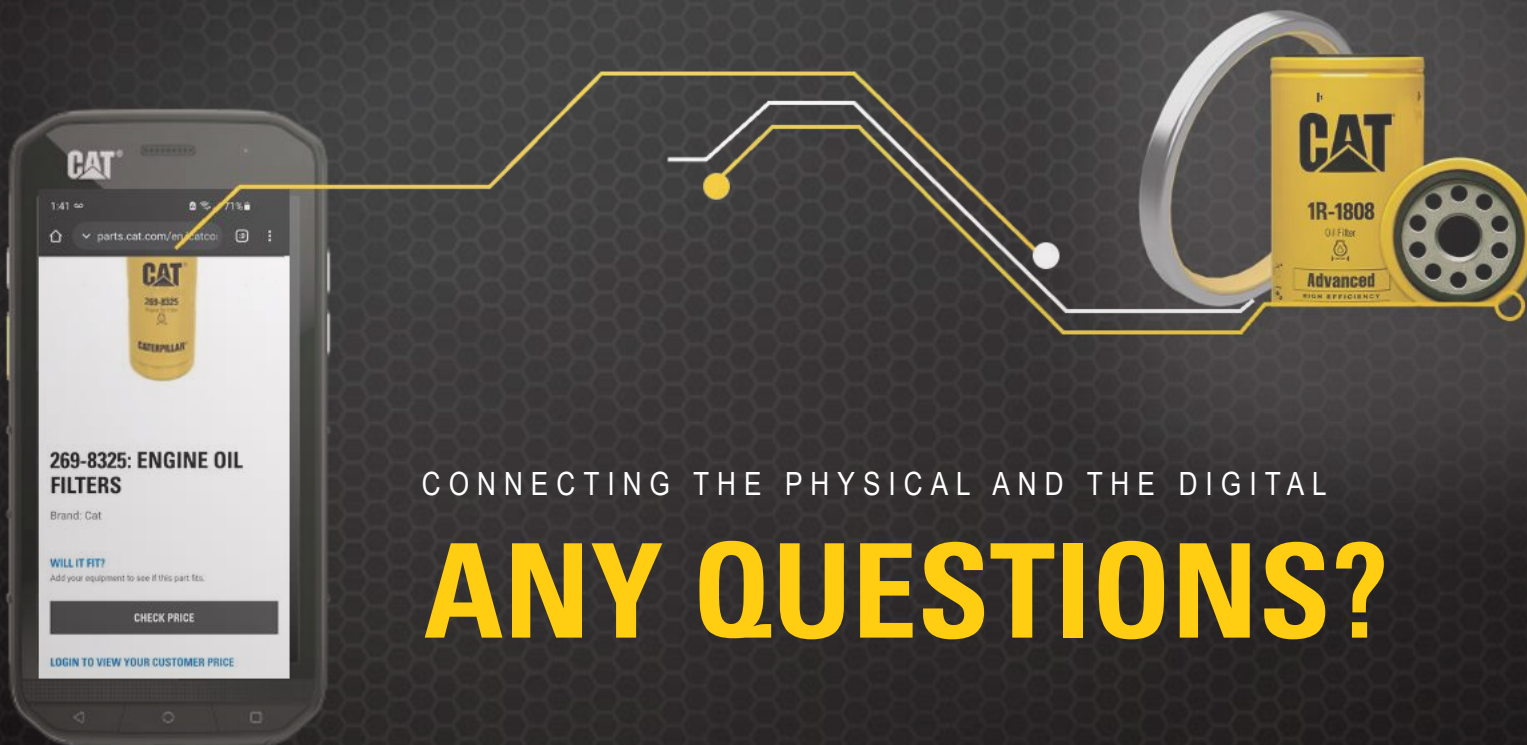
ENSURE RESOURCES HAVE...

- ✓ An understanding of current business systems and processes
- ✓ Capacity to support the implementation

3

CONTACT YOUR LOCAL CAT DEALER TODAY.

Looking for more? Visit cat.com/ip for more information.



CONNECTING THE PHYSICAL AND THE DIGITAL

ANY QUESTIONS?

CAT® DIGITAL

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CATERPILLAR®